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**UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN FRANCISCO DIVISION**

IN RE: SANDISK LLC SECURITIES
LITIGATION

Case No. 3:15-cv-01455-VC

Hon. Vince Chhabria

**LEAD PLAINTIFFS' REPLY
MEMORANDUM IN FURTHER
SUPPORT OF CLASS CERTIFICATION
AND APPOINTMENT OF CLASS
REPRESENTATIVES**

DATE: March 29, 2018

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I. INTRODUCTION

Defendants are unable to substantively oppose class certification – they concede numerosity, commonality, typicality, superiority and that the fraud-on-the-market presumption of reliance applies for predominance. (Opp’n at 6). The challenges they raise are spurious.

Most importantly, the evidence that the SAC accurately describes the statements of CW5, Mr. Ober, is overwhelming. [REDACTED]

[REDACTED] Indeed, the primary purported mischaracterization that Defendants raise involves the discussion of Fusion-io’s 4Q-2014 internal revenue miss in ¶53,¹ ***which Mr. Ober has never recanted*** [REDACTED]. Likewise, the evidence from Plaintiffs’ investigative file proves that the few other CW5 allegations that Defendants challenge were not “invented” as Defendants argued in seeking dismissal of the SAC. Moreover, discovery to date has confirmed the accuracy of Mr. Ober’s statements to Plaintiffs’ investigator and of the SAC. (*Infra* 4-10).

In addition to being factually baseless, Defendants’ adequacy argument premised on purportedly fabricated CW allegations is legally meritless. Even when faced with serious questions regarding the accuracy of CW accounts in a pleading, courts have rejected attempts to disqualify lead counsel on adequacy grounds at the class certification stage. *E.g., In re Pfizer Inc. Sec. Litig.*, 282 F.R.D. 38, 47-48 (S.D.N.Y. 2012). Defendants, notably, do not cite a single case finding Lead Counsel inadequate on that ground. (*Infra* 2-3).

Unable to prove their original premise that the CW5 allegations were made up by Plaintiffs, Defendants pivot and accuse Plaintiffs’ investigator of recording the interviews of Mr. Ober without his permission, [REDACTED]. Their suggestion that Plaintiffs’ investigator violated Cal. Penal Code §632.7 is particularly cynical

¹ Unless otherwise stated, “¶–” and “¶¶–” are SAC citations, “Ex. –” are exhibits to the supporting Clark-Weintraub Declaration, emphasis is added, and internal citations are omitted.

1 given that the relevant law is not as settled as they claim, and that they spend the bulk of the
 2 Opposition unsuccessfully attempting to use the recordings for their own benefit. Even when
 3 faced with admitted violations of Cal. Penal Code §632.7, however, courts have rejected
 4 defendants' attempts to drag them into such irrelevant, ancillary issues, and this Court should do
 5 the same. (*Infra* 11-12).

6 Defendants' remaining arguments are make-weight and easily discarded. Lead
 7 Plaintiffs, large institutional investors of the type Congress prefers to lead securities class action
 8 litigation, easily satisfy Rule 23's adequacy requirements. (*Infra* 16-18). Further, ample
 9 precedent establishes that the standard out-of-pocket damages methodology Lead Plaintiffs
 10 invoke aligns with their artificial inflation theory of liability, and satisfies *Comcast's* minimal
 11 burden along with Rule 23(b). (*Infra* 18-20). Defendants are again unable to cite a single
 12 contrary case.

13 Plaintiffs' Motion for Class Certification should be granted in its entirety.

14 **II. LEAD COUNSEL ARE ADEQUATE; DEFENDANTS AND THEIR COUNSEL**
 15 **MISREPRESENT THE RECORD**

16 As a matter of fact, Defendants' arguments for finding Lead Counsel inadequate are
 17 frivolous. (*Infra* II-A, B & C).

18 Additionally, Defendants do not acknowledge the actual, demanding legal standard for
 19 inadequacy. Lead Counsel here are adequate simply because, consistent with the Ninth
 20 Circuit's requirements, they (i) have no conflicts of interest and (ii) are prosecuting this action
 21 vigorously – points that Defendants do not dispute. (Motion at 13-14).

22 Courts roundly reject, as a matter of law, the one ground that Defendants proffer to
 23 demonstrate inadequacy – purported improper conduct involving the investigation of CWs and
 24 related pleadings. Repudiating that precise challenge to class certification based on lead
 25 counsel's "use of information obtained from the Quoted Former Employees [CWs]," the *In re*
 26 *Pfizer Inc. Sec. Litig.* court ruled, "[w]hen assessing the adequacy of counsel, courts are
 27 *generally skeptical of defendants' ethical attacks on class counsel.*" 282 F.R.D. 38, 47-48
 28

(S.D.N.Y. 2012) (“It is in a defendant’s best interests to object to class counsel who are, in fact, best suited to protect the class and represent its interests.”). *In re Dynex Capital, Inc. Sec. Litig.*, No. 05 Civ. 1897, 2011 WL 2581755, at *7, n.8 (S.D.N.Y. Apr. 29, 2011), *aff’d*, 2011 WL 2471267 (S.D.N.Y. June 21, 2011) (same).

Defendants do not cite a single case finding lead counsel inadequate based on their investigation of CWs or related pleadings – though such attacks are a common defense tactic. Defendants’ cases instead show the high burden for finding lead counsel inadequate on ethics grounds, which generally involve conduct that implicates the adequacy requirements of loyalty or vigorous prosecution, and ultimately turn on such extreme misconduct as obstruction of justice or a repeated pattern of violations over the course of one or more actions.²

Indeed, courts regularly reject sanctions for lead counsel purportedly “concocting” CW allegations, and note that a sanction amounting to termination is “so harsh a remedy that it should be imposed only in the most extreme circumstances.” *Dynex*, 2011 WL 2581755, at *2-3. Even where defendants submitted recanting declarations from six of nine CWs, they could not satisfy the threshold showing that lead counsel “sentiently” schemed to defraud the court by “clear and convincing evidence,” given factors that would apply here, too – including

² See *In re Organogenesis Sec. Litig.*, 241 F.R.D. 397, 408 (D. Mass. 2007) (counsel inadequate because of indictment); *Victorino v. FCA US LLC*, 322 F.R.D. 403, 410 (S.D. Cal. 2017) (counsel adequate despite failure to communicate settlement offer); *White v. Experian Info Sols.*, 993 F. Supp. 2d 1154, 1173-74 (C.D. Cal. 2014) (counsel adequate despite potential conflict); *Lou v. Ma Labs., Inc.*, No. C 12-05409, 2014 WL 68605, at *2 (N.D. Cal. Jan. 8, 2014) (counsel inadequate because of conflict); *Wrighten v. Metro Hosps., Inc.*, 726 F.2d 1346, 1351-52 (9th Cir. 1984) (counsel inadequate for failure to prosecute and related discovery violations); *Varela v. Indus. Prof. and Tech. Workers*, No. C 08-1012, 2009 WL 10670788, *4-5 (C.D. Cal. Oct. 28, 2009) (counsel inadequate for repeated pattern of misconduct over multiple cases, including failure to disclose that misconduct); *Gbarabe v. Chevron Corp.*, No. 14-cv-00173, 2017 WL 956628, at *35 (N.D. Cal. Mar. 13, 2017) (counsel inadequate for failure to prosecute); *Creative Montessori Learning Ctrs. v. Ashford Gear LLC*, 662 F.3d 913, 918 (7th Cir. 2011) (ruling that adequacy standard must ensure counsel will not “sell out the class”); *Kaplan v. Pomerantz*, 132 F.R.D. 504, 510-11 (N.D. Ill. 1990) (counsel inadequate for not correcting the record when, as he knew, plaintiff repeatedly lied); *Evans v. IAC/Interactive Corp.*, 244 F.R.D. 568, 578-79 (C.D. Cal. 2007) (counsel inadequate for repeated pattern of misconduct, including failure to prosecute and causing plaintiffs to make numerous misrepresentations); *Lane v. Wells Fargo Bank, N.A.*, No. C 12-04026, 2013 WL 3187410, at *14-15 (N.D. Cal. June 21, 2013) (counsel inadequate for repeated pattern of misconduct over multiple cases, including failure to prosecute and sweeping misrepresentations).

1 conflicting evidence from the plaintiffs, plausible indications that the CWs may have changed
 2 their stories after talking to the defendants, and that the entire inquiry overlaps with the jury
 3 question of whether the underlying fraud occurred. *Id.* at *2-5.

4 The one case Defendants cite in which a court imposed monetary sanctions only
 5 demonstrates that they cannot meet their heavy burden. It involved drastic *undisputed* facts –
 6 lead counsel ignoring red flags regarding a CW’s “reliab[ility]” raised by the investigator, and
 7 their alleging that the CW had critical first-hand knowledge when he did not even work at the
 8 defendant company during the class period – which, tellingly, Defendants never detail. *City of*
 9 *Livonia Emps.’ Ret. Sys. v. Boeing Co.*, 306 F.R.D. 175, 176-78 (N.D. Ill. 2014).³

10 A. Defendants’ Willful Misrepresentations Regarding the CW5 Allegations

11 The SAC is accurate. Indeed, Mr. Ober confirmed the accuracy of the allegations
 12 attributed to him. [REDACTED]

13 [REDACTED]
 14 [REDACTED] Although Defendants have now combed through
 15 Plaintiffs’ investigative file for *all six* of the CWs, they are still unable to conjure up more than
 16 a few purported discrepancies between the CW allegations and that file – and still only relating
 17 to Mr. Ober. The most charitable explanation of Defendants’ misguided strategy would be that
 18 they decided to take a stab at nitpicking, and hope that the Court will view this as a renewed
 19 motion to dismiss, which it is not.

20 *1. Paragraph 53 of the SAC does not mischaracterize Mr. Ober’s statements regarding*
 21 *Fusion-io’s 4Q-2014 internal revenue miss.* (Opp’n at 10). That Mr. Ober made the
 22 statements included in ¶53 is incontrovertible. Mr. Ober has never purported to recant anything
 23 in ¶53 – [REDACTED]

24
 25
 26 ³ If the Court denies class certification on account of Lead Counsel’s adequacy, that
 27 would, likely, as a practical matter end this case for almost if not all Class members. Their
 28 individual damages, though significant, are not sufficient relative to the litigation costs.
 (Motion at 22).

1 [REDACTED]
2 [REDACTED] (See Exs. A-C; Ex. 12 to Petrocelli Decl., ECF No. 217-1). That settles the issue.

3 As Defendants cannot claim that the SAC fabricates Mr. Ober's statements, they merely
4 argue that Fusion-io may not have performed quite as badly as Mr. Ober stated – but that does
5 not make Lead Counsel inadequate. [REDACTED]

6 [REDACTED]
7 [REDACTED]
8 [REDACTED]
9 [REDACTED]
10 [REDACTED]
11 [REDACTED]
12 [REDACTED]
13 [REDACTED]
14 [REDACTED] [REDACTED]
15 [REDACTED]
16 [REDACTED]
17 [REDACTED]
18 [REDACTED]
19 [REDACTED], the day that Mehrotra fraudulently told the market, among other things, that
20 Enterprise would "certainly" reach \$1 billion in revenue, thanks to strong contributions from
21 Fusion-io.⁵

22 _____
23 ⁴ Defendants' attempt to minimize the significance of Fusion-io's 4Q-2014 miss as a
"fraction" of what Mr. Ober recalled is deeply disingenuous [REDACTED]

24 [REDACTED]
25 ⁵ [REDACTED]
26 [REDACTED]
27 [REDACTED]
28 [REDACTED]

1 [REDACTED]
2 [REDACTED]
3 [REDACTED]
4 [REDACTED]
5 Defendants' complaint that Mr. Ober did not create Fusion-io's revenue forecasts is a straw
6 man. (Opp'n at 11). The SAC never alleges as much, and he did not need to create them to
7 have knowledge of them.

8 [REDACTED]
9 [REDACTED]
10 [REDACTED]
11 [REDACTED]
12 [REDACTED]
13 [REDACTED]
14 [REDACTED]
15 [REDACTED]
16 [REDACTED]
17 [REDACTED]
18 [REDACTED]
19 Finally, Plaintiffs had corroborating information for ¶53, tending to confirm the
20 accuracy of its allegations. As the MTD Order (at 2-3) notes, Defendants admitted after the
21 Class Period that they saw Fusion-io sales fall by 4Q-2014. ¶121; *see also* ¶125. Additionally,
22 CW1 stated that it became apparent by 4Q-2014 that Fusion-io's products were too expensive to
23 compete with cheaper alternatives (¶60); and, as the MTD Order (at 2-3) also notes, CW1
24 explained that SanDisk's public financial statements concealed Enterprise's poor performance
25 (¶62).

1 **2. The SAC does not mischaracterize Mr. Ober's role at SanDisk.** (Opp'n at 12-13).
 2 Defendants' issue with ¶43 depends on a contrived reading of one line, designed to manufacture
 3 a "mischaracterization" where none exists. Specifically, Defendants suggest that ¶43 is alleging
 4 that Mr. Ober had ultimate responsibility for Fusion-io product development. Nothing like that
 5 appears in the SAC – it never states that Mr. Ober was involved with engineering, managing
 6 individual products, managing employees or making final decisions. Instead, ¶43 characterizes
 7 Mr. Ober's role in product development as "working on PCIe product roadmaps." Mr. Ober has
 8 never denied that he worked on roadmaps (*see, e.g.,* Ex. C), which refers to the features that
 9 each successive generation of a product have, and which by definition encompasses how
 10 products develop. [REDACTED]

11 [REDACTED]
 12 [REDACTED]
 13 [REDACTED]
 14 [REDACTED]
 15 [REDACTED]
 16 In any event, Defendants' over-arching point seems to be implying that Mr. Ober was
 17 not well-positioned to have knowledge of the subjects in the SAC. [REDACTED]

18 [REDACTED]
 19 [REDACTED]
 20 **3. The SAC does not mischaracterize Mr. Ober's statements regarding regular**
 21 **meetings at which Defendants received Enterprise and Fusion-io sales data.** (Opp'n at 13-
 22 14). Paragraph 53 alleges that the Enterprise General Manager "informed [Mr. Ober] that he
 23 reviewed the sales results [for Enterprise and Fusion-io] at the regular meetings discussed above
 24 in which Mehrotra and Bruner participated." Again, Mr. Ober has never purported to recant any
 25 allegations in that paragraph. (*Supra* 4-5). Moreover, CW6, who has never purported to recant
 26 anything (despite being contacted by Defendants) corroborated that specific allegation, and
 27 described the same regular meetings, wherein his direct report, the SVP of Commercial Sales,
 28

1 would also “meet with Mehrotra and other C-level executives to discuss sales figures for the
2 enterprise segment.” ¶56. Even Defendants conceded that regular meetings at which senior
3 executives receive sales figures are such a common corporate practice that they are
4 “unremarkable” (ECF No. 150 at 5), [REDACTED]

5 [REDACTED]
6 [REDACTED] Any of the foregoing facts alone, and especially taken together,
7 demonstrate the accuracy of the SAC’s executive meetings allegations.

8 Unable to mount a substantive attack, Defendants attempt to relitigate the SAC’s
9 reliance on Mr. Ober’s secondhand knowledge of the executive meetings. But the SAC
10 acknowledges as much, and the Court has already rejected that argument. (MTD Order at 4)
11 (“although CW5’s statements are based on hearsay[,] . . . the statements are supported by the
12 factual context”).

13 Defendants’ argument is even weaker on Class Certification, where they now recognize
14 that Mr. Ober in fact had “knowledge of these meetings,” but argue that he never told Mr.
15 Vargas that Mr. Mehrotra attended them. (Opp’n at 14). However, a thorough review of the
16 evidence demonstrates that this is wishful thinking on Defendants’ part. [REDACTED]

17 [REDACTED]
18 [REDACTED]
19 [REDACTED]
20 [REDACTED]
21 [REDACTED]
22 [REDACTED]
23 [REDACTED]
24 [REDACTED]
25 [REDACTED]
26 [REDACTED]
27 [REDACTED]

1 4. *The SAC does not mischaracterize Mr. Ober's statements regarding his contacts*
2 *with Mehrotra.* [REDACTED]

16 [REDACTED], settles the issue that the
17 SAC's corresponding allegations reflected his statements and were made in good faith.⁶

26 _____
27 ⁶ [REDACTED]
28 [REDACTED]

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[REDACTED]

B. Defendants’ “Other Issues” Regarding Mr. Ober Are Meritless

[REDACTED]

Further, the lone case Defendants rely on to support their argument, *In re Millennial Media, Inc. Sec. Litig.*, is factually distinct, as it involved at least six CWs challenging the accuracy of the statements attributed to them and lead counsel’s subsequent voluntary withdrawal of the complaint. No. 14-cv-7923, 2015 WL 3443918, at *12 (S.D.N.Y. May 29,

2015). Other courts have recognized that what Defendants characterize as requirements for CW investigations, *Millennial* by its own terms characterizes as “best practices,” and those courts have refused to follow *Millennial*. E.g., *In re Symbol Techs., Inc. Sec. Litig.*, No. CV 05-3923, 2017 WL 1233842, at *13 (E.D.N.Y. Mar. 31, 2017).⁷

2. *The recording issue is an irrelevant sideshow to distract from the merits.* Unable to demonstrate that Plaintiffs “invent[ed]” Mr. Ober’s statements, as they initially told the Court (ECF No. 150 at 12), Defendants have pivoted to suggesting that Plaintiffs’ investigator violated Cal. Penal Code §632.7. This Court should decline Defendants’ invitation to be dragged into that irrelevant sideshow. As an initial matter, it is deeply ironic that after spending the bulk of their Opposition in an unsuccessful effort to use the recordings to their benefit, Defendants argue in the alternative that, if the Court disagrees with their efforts, it should launch an inquiry into whether the recordings violated §632.7. Indeed, Defendants’ ploy to appoint themselves private attorney general on this issue, where they have suffered no injury,

It would also require the Court to sift through complex legal issues that are wholly irrelevant to this securities fraud class action and that are not as settled as Defendants would have the Court believe. Contrary to their claim that §632.7 clearly prohibits recordings of cellular phone calls absent permission from all parties to a call, several courts have recently reached the opposite conclusion. They hold that §632.7 only applies to *third parties* that intercept a cellular call and does not prohibit a participant to such a phone call from recording

⁷

1 it.⁸ *Granina v. Eddie Bauer LLC*, No. BC569111, 2015 WL 9855304, at *3 (Cal. Super. Ct.
 2 Dec. 2, 2015); *Young v. Hilton Worldwide, Inc.*, No. 2:12-cv-01788, 2014 WL 3434117, at *1
 3 (C.D. Cal. July 11, 2014).

4 Defendants offer no explanation why [REDACTED]
 5 [REDACTED] Plaintiffs have already produced *all* of their
 6 work product material regarding their communications with CWs, which they were not
 7 obligated to do, to demonstrate that the SAC's CW allegations were not "invented."⁹ Nothing
 8 more is required to rebut Defendants' frivolous claims that Lead Counsel are inadequate.

9 Courts have rejected defendants' attempts to drag them into such ancillary issues. For
 10 example, when confronted with a request to impose terminating sanctions for a plaintiff's
 11 failure to disclose a recording that violated §632, Judge Koh refused to do so. *Silva v.*
 12 *TEKsystems, Inc.*, No. 12-CV-05347, 2013 WL 3939500, at *1-2, *4 n.2 (N.D. Cal. July 25,
 13 2013) (also unnecessary to determine whether the recording was inadmissible under §632(d)).
 14 Likewise, *Symbol Techs.* refused to grant the defendants' discovery requests "focusing strictly
 15 on certain actions (or inactions) taken by Plaintiff's counsel in conjunction with their [CW]
 16 investigation." 2017 WL 1233842, at *13. It found, significantly, that "whether Plaintiff's
 17 counsel and its investigator may have run afoul of ethical duties when conducting the
 18 investigation (and the Court takes no position on this issue) is wholly divorced from the subject
 19 matter and claims in the underlying action." *Id.*

20 **3. Defendants' complaints of cherry-picking are deeply hypocritical.** As explained
 21 herein, the Declaration Defendants drafted for Mr. Ober, and their arguments in the Opposition,
 22 depend almost entirely on taking his statements out of context. Perhaps that is why Defendants
 23 note that doing so is not "improper." (Opp'n at 18). More fundamentally, if Defendants believe
 24

25 ⁸ It does not appear that Defendants are suggesting there was a violation of Cal. Penal
 26 Code §632, because that provision only applies to "confidential communications," and they do
 not argue that Mr. Ober's statements so qualify. Moreover, that would simply add another
 complex issue for the Court to sift through.

27 ⁹ *E.g., Hatamian v. Adv. Micro Devices, Inc.*, No. 14-cv-00226, 2016 WL 2606830, at *3
 28 (N.D. Cal. May 6, 2016).

1 that their own conduct with respect to Mr. Ober was proper, which it was not (*infra* II-C), their
 2 argument that Lead Counsel should be disqualified for cherry-picking necessarily fails.

3 [REDACTED]
 4 [REDACTED]
 5 [REDACTED]
 6 [REDACTED]
 7 [REDACTED]
 8 [REDACTED]
 9 [REDACTED]
 10 [REDACTED]
 11 [REDACTED]
 12 [REDACTED]
 13 [REDACTED]
 14 [REDACTED]

15 Defendants’ purported celebration of Fusion-io’s “c[o]me back” and SanDisk’s
 16 “success” after the Class Period ended is a prime example of how their entire position depends
 17 on taking information out of context. (Opp’n at 18). As a threshold matter, even if this were
 18 true, it would just be a distraction from the relevant facts – this case is about Defendants’ refusal
 19 to acknowledge Enterprise’s and Fusion-io’s substantial problems *during the Class Period* –
 20 not about what happened several quarters later. Indeed, by the time SanDisk reported this
 21 supposed “success,” in January 2016, Defendants had already been forced to sell SanDisk the
 22 previous quarter, reflecting Enterprise’s poor performance. (¶128.)

23 But there was no such success. Eighteen months after its acquisition, Fusion-io was still
 24 not at its pre-acquisition run rate, hardly a “come back.” (Ex. 22 to Petrocelli Decl., ECF No.
 25 217-1 (“Revenue from our Fusion-io reached a *post-acquisition* record in the fourth quarter” of
 26 2015”)). Moreover, Enterprise’s revenue fell sequentially from 1Q-2015 to 2Q-2015, as well as
 27 from 2Q-2015 to 3Q-2015, and came in hundreds of millions of dollars short of Mehrotra’s \$1
 28

1 billion revenue guarantee for 2015. (*See* Ex. X at *6 (attachment to Ex. 22 of Petrocelli Decl.,
2 ECF No. 217-1); *see also* ¶127).

3 **C. Defense Counsel’s Improper Conduct Involving Mr. Ober**

4 The Court previously found that, in filing the Declaration, Defense Counsel’s conduct
5 was “improper” and a “ruse . . . in the hope it will influence the decision on dismissal.” (ECF
6 No. 171 at 3-4). [REDACTED]

7 [REDACTED]

8 [REDACTED]

9 [REDACTED]

10 [REDACTED]

11 [REDACTED]

12 [REDACTED]

13 [REDACTED]

14 [REDACTED]

15 [REDACTED]

16 [REDACTED]

17 [REDACTED]

18 [REDACTED]

19 [REDACTED]

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D. Discovery Confirms the SAC's Accuracy

The discovery documents Plaintiffs cite are not just relevant to commonality, as Defendants concede (Opp'n at 19), but also evidence of the SAC's accuracy, as they corroborate its fraud allegations and align with Mr. Ober's statements to the investigator (*supra* II-A). That is ultimately why Defendants offer no response, their various excuses notwithstanding. (Opp'n at 19-20). Indeed, after producing all of their own CW

¹⁰

communications, reviewing Defendants' production, and listening to Mr. Ober's deposition testimony, Plaintiffs did not expect that Defendants would make the arguments that appeared in their Opposition regarding Mr. Ober. Defendants' specious request for a sur-reply, if it comes, should be denied.

III. LEAD PLAINTIFFS ARE ADEQUATE

Lead Plaintiffs easily meet Rule 23's modest adequacy requirements. (Motion at 12-14).

1. Defendants' primary argument challenging Rule 23(a)(4), that Lead Plaintiffs have failed to "actively supervise the lawsuit," fails as a matter of fact and law. As explained (Motion at 13), Lead Plaintiffs have actively supervised the lawsuit through frequent consultation with counsel, review of filings and active participation in discovery.¹¹ They have also shown themselves to be familiar with the allegations in the case, and to have effectively undertaken their duties as Class Representatives.¹² Accordingly, they are more than adequate. *E.g., In re Intuitive Surgical Sec. Litig.*, No. 5:13-cv-01920, 2016 WL 7425926, at *7 (N.D. Cal. Dec. 22, 2016); *In re LendingClub Sec. Litig.*, No. C 16-02627 WHA, 2017 WL 4750629, at *7 (N.D. Cal. Oct. 20, 2017).

Effectively conceding, as they must, that Lead Plaintiffs are individually adequate, Defendants retreat to the illogical position, unsupported by any caselaw, that Lead Plaintiffs have somehow become inadequate in the aggregate.¹³ This depends on misconstruing a declaration in which Lead Plaintiffs described certain procedures for prosecuting the case.

¹¹ (Exs. Z at 10:7-18, 11:17-13:11, 27:23-29:9, 119:17-120:4, 128:20-129:4; AA at 12:8-13:11, 108:6-8, 109:2-5, 115:6-16, 119:3-16; BB at 106:3-12, 107:11-18, 109:19-23, 110:11-16, 111:23-25, 113:20-22; CC at 20:24-21:3, 27:18-24, 46:10-14, 113:15-23, 119:24-120:3, 122:1-10; DD at 11:21-13:12, 31:3-6, 32:17-33:13, 112:17-113:8, 114:2-4, 163:9-18; EE).

¹² (Exs. Z at 20:9-14, 112:19-113:20, 121:6-122:18, 157:22-158:12, 164:7-165:4; AA at 15:23-16:10, 64:20-64:22, 102:9-104:2, 103:22-104:2, 104:18-24, 104:25-105:16, 116:10-117:16, 120:4-121:6; BB at 19:8-14, 104:11-105:9, 112:2-13, 124:12-16, 127:18-128:14, 129:4-10; CC at 18:25-19:2, 114:18-116:14, 124:12-16, 127:18-128:14, 129:18-25; DD 23:10-14, 124:2-10, 125:1-3, 145:12-17, 146:20-147:16, 147:21-148:3, 153:21-25, 154:1-19, 173:6-22, 174:2-4; EE).

¹³ The only case Defendants found in which the lead plaintiff was ruled inadequate was because he had insufficient knowledge of the case. *Shiring v. Tier Techs., Inc.*, 244 F.R.D. 307 (E.D. Va. 2007).

Defendants’ complaint that there has not been oversight simply because of a lack of joint conference calls ignores Lead Plaintiffs’ actions described above. It also ignores their testimony that: there has been no need for such a call, since the case involved purely legal milestones, and each Lead Plaintiff could – and did – separately review filings, prepare for depositions, stay abreast of the events in the action, and communicate through their attorneys.¹⁴ Likewise, Defendants’ claim that Lead Plaintiffs have purportedly not made “decisions,” actually refers to Lead Plaintiffs relying on counsel’s strategic legal advice, which they – and all clients – are entitled to do, and which in no way makes them inadequate. *See In re DJ Orthopedics, Inc. Sec. Litig.*, No. 01-CV-2238, 2003 WL 27363735, at *6 (S.D. Cal. Nov. 17, 2003); *N.J. Carpenters’ Health Fund v. DLJ Mortg. Capital, Inc.*, No. 08 Civ. 5653, 2011 WL 3874821, at *4 (S.D.N.Y. Aug. 16, 2011); Ex. Z at 40:12-41:1 (Defendants asking Lead Plaintiff about decisions concerning litigation strategy, how to respond to discovery requests, and when to file motions).¹⁵

2. The indemnification provisions that Defendants point to do not render Massachusetts Laborers or NNERF inadequate. Again, Defendants do not cite any authority supporting their position.¹⁶ Further, Defendants’ references to the PSLRA’s legislative history ignore the relevant section, which makes clear the payment prohibition’s purpose: was to “reform abuses involving the use of ‘professional plaintiffs’” who are “compensat[ed] in the form of *bounty payments or bonuses*” and motivated thereby. *See* H.R. Conf. Rep. No. 104-369, at *32-33 (1995), *as reprinted in* 1995 U.S.C.C.A.N. 730, 732 (1995); *In re Extreme Networks Inc. Sec. Litig.*, No. 15-cv-04883, 2016 WL 3519283, at *6 (N.D. Cal. June 28, 2016).

¹⁴ (E.g. Exs. Z at 129:20-130:5; AA at 114:11-115:5, 115:22-116:3).

¹⁵ Defendants also fault Lead Plaintiffs for purportedly not monitoring litigation costs, though the only case they cite does not address that issue. *Williams Corp. v. Kaiser Sand & Gravel Co., Inc.*, 146 F.R.D. 185, 187-88 (N.D. Cal. 1992) (finding lead plaintiff adequate).

¹⁶ The two cases Defendants cite do not involve the PSLRA or Rule 23, and merely note that indemnification provisions may have value in certain other circumstances. *Mola Dev. Corp. v. Orange Cty. Assessment Appeals Bd. No. 2*, 80 Cal. App. 4th 309, 320 (2000) and *DSC Commc’ns Corp. v. Next Level Commc’ns*, 929 F. Supp. 239, 246-47 (E.D. Tex. 1996).

1 Indemnification provisions like those at issue can hardly be considered prohibited payments –
 2 they involve no exchange of money to entice investors. The PSLRA was enacted to encourage
 3 large institutional investors like Massachusetts Laborers and the NNERF to serve as lead
 4 plaintiff.

5 **3. Defendants’ argument that filing PSLRA certifications with minor errors renders**
 6 **two Lead Plaintiffs inadequate fails.** Courts addressing this precise issue of PSLRA
 7 certifications that “inadvertent[ly]” contain “minor” mistakes hold that it does not impact
 8 adequacy. *E.g., In re Solar City Corp. Sec. Litig.*, No. 16-CV-04686, 2017 WL 363274, at *6
 9 (N.D. Cal. Jan. 25, 2017); *In re Silver Wheaton Corp. Sec. Litig.*, No. 2:15-cv-05146, 2017 WL
 10 2039171, at *9 (C.D. Cal. May 11, 2017). Moreover, the NNERF’s and Pavers’ losses actually
 11 **increased** with the inclusion of the additional transactions, so there is no bad faith, or prejudice
 12 to Defendants or the lead plaintiff process. (*See* Exs. FF; GG). Once the NNERF and Pavers
 13 learned of the unintentional errors, they promptly provided Defendants with a corrected list of
 14 their Class Period transactions, and did so weeks before the depositions of their representatives.
 15 *Id.* This is sufficient. *See In re FirstPlus Fin. Grp., Inc. Sec. Litig.*, No. Civ.A.3:98-CV-2551,
 16 2002 WL 31415951, at *7 (N.D. Tex. Oct. 28, 2002).

17 **IV. PLAINTIFFS’ OUT-OF-POCKET DAMAGES METHODOLOGY EASILY** 18 **SUPPORTS PREDOMINANCE**

19 “[A]mple legal precedent” from securities fraud cases establish that the standard “out-of-
 20 pocket” damages methodology that Lead Plaintiffs invoke easily supports predominance, under
 21 *Comcast* and Rule 23(b)(3). *E.g., Intuitive Surgical*, 2016 WL 7425926 at *17; *Hatamian v.*
 22 *Adv. Micro Devices, Inc.*, No. 14-cv-00226, 2016 WL 1042502, at *8-9 (N.D. Cal. Mar. 16,
 23 2016); *In re Barrick Gold Sec. Litig.*, 314 F.R.D. 91, 106 (S.D.N.Y. 2016); (Motion at 22-23).
 24 Indeed, Lead Plaintiffs are unaware of any contrary authority, and Defendants do not cite any.
 25 Thus, there can be no legitimate attack on the damages methodology or the predominance
 26 requirement here.
 27
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Defendants make no attempt to distinguish the foregoing precedent, and instead cite a few stray lines from two unrelated cases,¹⁷ which they use to exaggerate *Comcast*'s standard. (Opp'n at 23-24). In fact, as the Ninth Circuit has held, *Comcast* only asks plaintiffs to "show that their damages stemmed from the defendant's actions that created the legal liability." *Leyva v. Medline Indus. Inc.*, 716 F.3d 510, 513-14 (9th Cir. 2013) ("damage calculations alone cannot defeat predominance."). When that requirement is coupled with the fact that "[i]ssues and facts surrounding damages have rarely been an obstacle to establishing predominance in section 10(b) cases," it means that in a securities fraud class action invoking the out-of-pocket methodology like this one, the "scrutiny required under *Comcast* and Rule 23(b)(3)" for a damages methodology to support predominance is "minimal." *Carpenters Pension Trust Fund of St. Louis v. Barclays PLC*, 310 F.R.D. 69, 74, 99 (S.D.N.Y. 2015).

Significantly, in turn, courts have regularly found that reports from Mr. Coffman that are materially identical to the one at issue here with respect to damages establish predominance and satisfy the minimal *Comcast* burden. *E.g.*, *Intuitive Surgical*, 2016 WL 7425926, at *17; *Hatamian*, 2016 WL 1042502, at *8-9. Both Mr. Coffman and Lead Plaintiffs repeatedly state that the liability theory here is that Defendants' false and misleading statements artificially inflated SanDisk's stock price. (*E.g.*, Coffman Rept. at ¶¶77-78 (ECF No. 210-2); Motion at 22-23; Ex. HH at 86:25-87:2 ("I understand [Lead Plaintiffs are] proceeding on the basis of there being artificial inflation in the stock.")).¹⁸ That is precisely the theory of liability that the out-of-pocket damages methodology measures. *Id.*

¹⁷ First, *Longest v. Green Tree Servicing LLC*, does not even involve securities fraud. 308 F.R.D. 310, 333 (C.D. Cal. 2015). Second, the *In re BP p.l.c. Sec. Litig.* court, subsequent to the opinion Defendants cite, clarified that the action involved two sub-classes, and approved the out-of-pocket methodology for the sub-class relying on an artificial inflation liability theory, while rejecting a non-standard damages methodology for the sub-class relying on a different liability theory. No. 4:10-md-2185, 2014 WL 2112823, at *12, 14 (S.D. Tex. May 20, 2014).

¹⁸ Defendants' unfounded claim that Mr. Coffman was not clear on the liability theory is based on his responses to two of their questions regarding economic concepts that, as he testified, are consistent with Lead Plaintiffs' artificial inflationary theory of liability, and that at this point have no basis in the record. (Ex. HH at 80:23-82:13; 86:18-88:24).

Finally, contrary to Defendants’ unsupported criticism that Mr. Coffman does not explain how he will “perform his analysis” (Opp’n at 24), “[t]he Court need not ‘decide the precise method for calculating damages at [class certification],’ but rather must find ‘that calculation of damages will be sufficiently mechanical that whatever individualized inquiries need occur do not defeat class certification.’” *E.g., Silver Wheaton*, 2017 WL 2039171, at *14; *Hatamanian*, 2016 WL 1042502, at *9 (finding these arguments impermissibly challenge “loss causation” at class certification and that “damages could be feasibly and efficiently calculated once the common liability questions are adjudicated”). Courts have likewise found that at this stage a damages methodology need not “account for variations in inflationary impact over time.” *Barclays*, 310 F.R.D. at 99-100. Consistent with this precedent, the Coffman report establishes predominance.

V. THE COURT SHOULD NOT MODIFY THE CLASS DEFINITION

There is no need to modify the class definition to exclude shareholders who sold their shares before the first corrective disclosure, and shareholders who purchased after the first corrective disclosure but sold before the second corrective disclosure, on the ground that they cannot prove damages. (Opp’n at 25). That argument is “deflected by [a] class definition itself that only includes those who acquired [securities] during the class period and ‘*who were damaged thereby*,’” because “[i]f an investor cannot prove damage, it is not a class member by definition.” *In re HealthSouth Corp. Sec. Litig.*, 261 F.R.D. 616, 649 (N.D. Ala. 2009) (emphasis in original); *In re Lehman Bros. Sec. & ERISA Litig.*, No. 09 MD 2017, 2013 WL 440622, at *1 (S.D.N.Y. Jan. 23, 2013). The class definition is so limited. (Motion at 9).¹⁹

VI. CONCLUSION

Accordingly, the Court should grant the Motion for Class Certification in full.

¹⁹ Excluding Pavers and Road Builders Annuity Fund from the Class at this juncture is premature. *See In re Tyco Int’l, Ltd.*, 236 F.R.D. 62, 71 (D.N.H. 2006); *In re DVI Inc. Sec. Litig.*, 249 F.R.D. 196, 219 (E.D. Penn. 2008). Moreover, the Annuity Fund is one of three separate funds at Pavers and Road Builders that is serving as Lead Plaintiff and should the Court exclude the Annuity Fund, the remaining two funds would remain members of the Class.

1 Dated: March 21, 2018

Respectfully submitted,

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CERTIFICATE OF SERVICE

I hereby certify that on March 21, 2018, I caused the foregoing to be electronically filed with the Clerk of the Court using the CM/ECF system, which will send notification of such filing to the email addresses denoted on the Electronic Mail Notice List, and I hereby certify that I caused the foregoing document or paper to be mailed via the U.S. Postal Service to the non-CM/ECF participants indicated on the Manual Notice List.

Executed on March 21, 2018, at New York, New York.

/s/ Deborah Clark-Weintraub
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